

We empower any person in the business to  
create multi-user web based IT systems

# *eBMS*

Partner Advantage



## The eBMS Vision

To establish a network of eBMS partners maximising their profit advantage, whilst delivering continuous improvement solutions to their clients.

To provide all businesses with a web based, cost effective user configurable integrated business management system.

## About eBMS

eBMS Pty Ltd was formed in 1995. eBMS has developed many successful projects as an application development company specialising in business process management and business intelligence systems. eBMS utilised its experience and developed a world class, web based product. The system is a user configurable enterprise business management system (eBMS).



eBMS can deliver immediate results to companies seeking continuous improvement. The system allows any user to design a process, enable workflow and to analyse business trends. It also offers a system that can provide cost benefits in rationalisation and integration of systems and business data.

eBMS believes there is an immediate opportunity to provide both large and small businesses with cost efficient management systems.

The professional team at eBMS are willing to provide assistance to any clients of consultants in the provision of management system advice and support. eBMS also provide additional services and products on application.

eBMS' exclusive client list includes; Amcor, Pacific Brands and MIPS Technologies (publicly listed US company).

## eBMS Partner Advantages

eBMS invites potential partners to benefit from the eBMS partner advantage program. To utilise their existing relationships and provide added value to their client base by selling eBMS. There is an immediate need to offer technologically advanced applications that can be easily managed by the business under the guidance and direction of those consultancy groups.

The eBMS system can be configured to benefit any channel or business including;

- ⚡ Legal
- ⚡ Manufacturing
- ⚡ Logistics
- ⚡ Medical
- ⚡ Services Operations
- ⚡ Government
- ⚡ Education
- ⚡ Human Resources
- ⚡ Mining

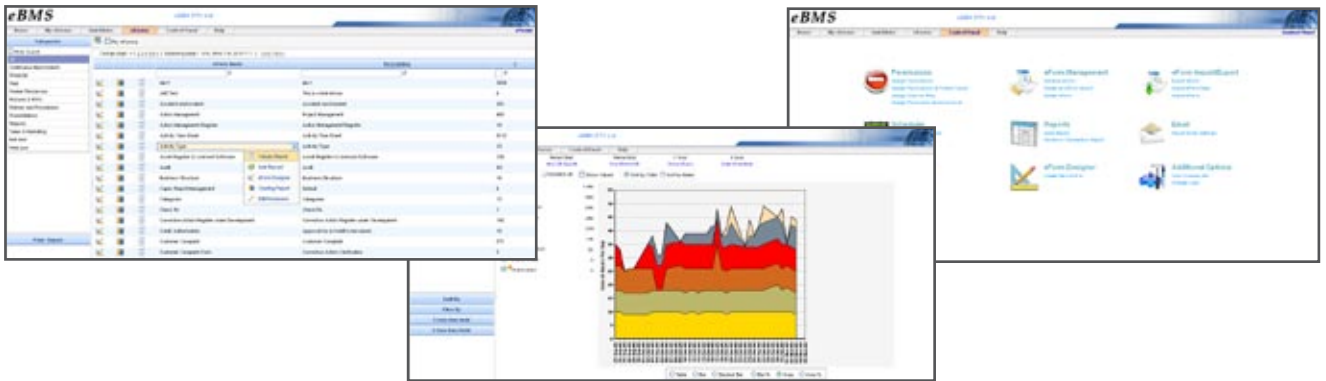
An eBMS partner advantage support package would include;

- ⚡ Complimentary 2 user eBMS system
- ⚡ Generous earning potential
- ⚡ eBMS client support
- ⚡ Webex demonstrations
- ⚡ 30 day client evaluation system
- ⚡ Promotional marketing material

*Note: Consultants engaged in client training would receive maximum available benefits.*

## eBMS Overview and Product Benefits

eBMS is an integrated, web based enterprise business management system. Automating all processes and includes powerful workflow and KPI reporting.



- ✧ A fully customisable process design system, tailored to meet specific client needs
- ✧ The data can be located on client servers (or hosted if required)
- ✧ Web based access that promotes collaboration
- ✧ Promotes integration and rationalisation
- ✧ Contains full import and export functionality
- ✧ Performs in form calculations
- ✧ Capable of managing all company processes
- ✧ Includes workflow & BI reporting
- ✧ Using the "Drag and Drop" designer removes the need for any programming
- ✧ Granular permissions system
- ✧ Intelligent scheduler provides automatic notification and escalation (enterprise version)
- ✧ Auto install for immediate evaluation
- ✧ Processes can be shared from system to system
- ✧ A new process can be designed, ready for use for the client, in real time
- ✧ Rapid return on investment. Payback in months rather than years

In essence, eBMS establishes a continuous improvement framework.

New project opportunities can be identified to offer additional consulting opportunities.

**Any consultant presenting the advantages of eBMS is able to get closer to their clients and identify additional improvement initiatives. A consultant can assist a client to design a new process and solve their problems in real time.**

## Export & Overseas Objectives

Extensive discussions are currently under way to introduce eBMS to the following export markets: in the USA, Middle East, European and Asian markets.

Many consultants and IT professionals may have overseas networks and business associations that may benefit from an introduction to eBMS.

## Partner Support

The reseller agreement is available now describing the various reseller levels and terms and conditions.

For information regarding reseller support, training and marketing materials please contact [sales@ebms.com.au](mailto:sales@ebms.com.au)